

PASSIVE SYSTEM ALLIANCE

#### HannStar Board Corporation

# HannStar Board Corporation (5469) 2020 Investor Conference

2020/8/13

#### Safe Harbor Statement

The statements in this release are forward-looking statements. Such forward-looking statements involve known and unknown risks, uncertainties and other factors which may cause the actual performance, financial condition or results of operations of Hannstar Board Corporation (the "Company") to be materially different from what may be implied by such forward-looking statements.

The Company undertakes no obligation to update these forecasts and forward-looking statements for events or circumstances that occur subsequent to such date. The statements in respect of historical matters may contain unaudited information, which may have certain deficiency or weakness so as not to fairly present financial condition or the result of operations of the Company.

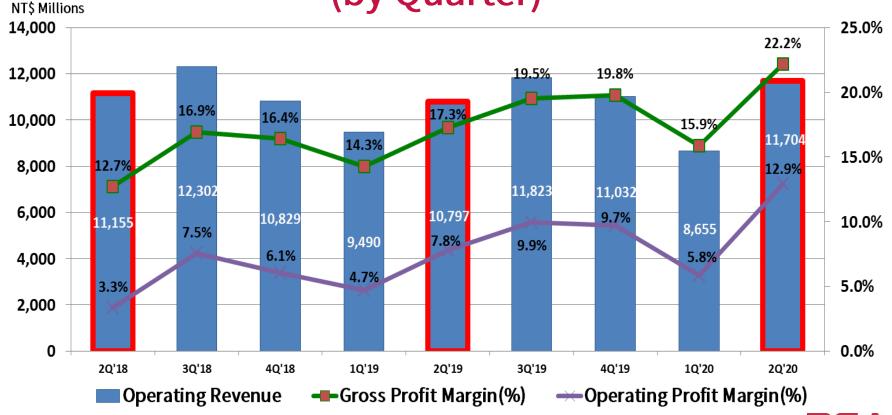
Statement of Comprehensive Income

| NT\$ Millions                                    | 2Q'20  | 1Q'20 | QoQ ( | Growth(%) | 1H'20  | 1H'19  | YoY  | Growth(%) |
|--|--------|-------|-------|-----------|--------|--------|------|-----------|
| Operating Revenue                                | 11,704 | 8,655 | 3,049 | 35%       | 20,359 | 20,287 | 72   | 0.4%      |
| Gross Profit                                     | 2,594  | 1,374 | 1,220 | 89%       | 3,968  | 3,223  | 745  | 23%       |
| Gross Profit Margin(%)                           | 22.2%  | 15.9% | 6.3%  |           | 19.5%  | 15.9%  | 3.6% |           |
| Operating Profit                                 | 1,514  | 506   | 1,008 | 199%      | 2,021  | 1,287  | 734  | 57%       |
| Operating Profit<br>Margin(%)                    | 12.9%  | 5.8%  | 7.1%  |           | 9.9%   | 6.3%   | 3.6% |           |
| Net Profit Before Tax                            | 1,547  | 392   | 1,155 | 294%      | 1,939  | 1,344  | 595  | 44%       |
| Net Profit                                       | 1,100  | 220   | 880   | 399%      | 1,320  | 924    | 396  | 43%       |
| Net Profit Margin(%)                             | 9.4%   | 2.5%  | 6.9%  |           | 6.5%   | 4.6%   | 1.9% |           |
| Net Income to Shareholders of the Parent Company | 852    | 204   | 648   |           | 1,056  | 844    | 212  |           |
| Contribution From HSB                            | 673    | 163   | 510   |           | 836    | 699    | 137  |           |
| Contribution From GBM                            | 179    | 41    | 138   |           | 220    | 145    | 75   |           |
| EPS (NT Dollar)                                  | 1.68   | 0.41  | 1.27  |           | 2.11   | 1.84   | 0.27 |           |

#### **Balance Sheet -Consolidated**

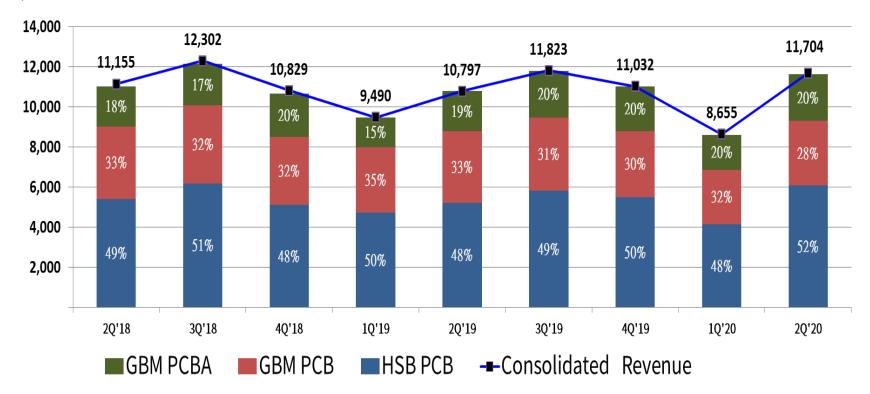
| NT\$ Millions                                      | Jun.30 '20 | %     | Mar.31 '20 | %    | Dec.31 '19 | %    |  |
|--|------------|-------|------------|------|------------|------|--|
| Current Assets                                     | 37,225     | 54%   | 34,486     | 53%  | 36,083     | 51%  |  |
| Non-Current Assets                                 | 31,083     | 46%   | 30,286     | 47%  | 34,435     | 49%  |  |
| Total Assets                                       | 68,308     | 100%  | 64,772     | 100% | 70,517     | 100% |  |
| Current Liabilities                                | 23,972     | 35%   | 22,031     | 34%  | 23,961     | 34%  |  |
| Non-Current Liabilities                            | 11,017     | 16%   | 11,301     | 17%  | 10,970     | 16%  |  |
| <b>Total Liabilities</b>                           | 34,989     | 51%   | 33,331     | 51%  | 34,931     | 50%  |  |
| Total Equity Attributable to Owners of the Company | 23,497     | 34%   | 21,686     | 33%  | 25,165     | 36%  |  |
| Non-Controlling Interests                          | 9,822      | 14%   | 9,755      | 15%  | 10,422     | 15%  |  |
| Total Equity                                       | 33,319     | 49%   | 31,440     | 49%  | 35,588     | 50%  |  |
| <b>Liabilities and Equity</b>                      | 68,308     | 100%  | 64,772     | 100% | 70,517     | 100% |  |
| Net Asset Value Per share(NT\$Dollors)             | 44.46      |       | 44.13      |      | 51.21      |      |  |
| Current ratio (%)                                  | 155%       | 157 % |            |      | 151%       |      |  |
| Quick ratio (%)                                    | 113%       |       | 113%       |      | 112%       |      |  |

Trend of Revenue and Gross Margin-Consolidated (by Quarter)



#### Consolidated Revenue Structure (HSB+GBM)



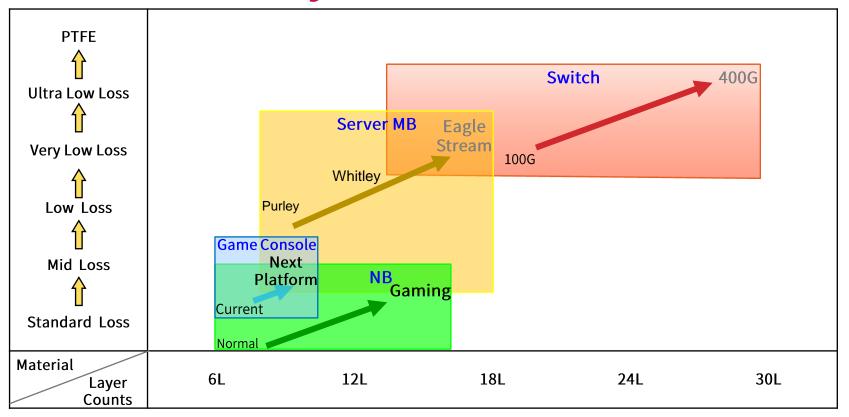


## Product Mix – By Application (HSB only) Average Revenue per month

**NTS Millions** 2,000 1,828 1.809 1,779 1,800 11% 14% 8% 1,583 1,600 1% 3% 1% 1% 7% 1,433 5% 1,408 14% 4% 3% 3% 3% Others 1,400 3% 1% 7% 14% 13% Automotive 10% 10% 11% 1% 1,200 10% Game 8% 11% 7% 7% LCD 1,000 7% 15% 16% TV 15% 12% STB 800 Server 12% 600 12% Networking PC 48% 400 46% 40% Average Revenue 39% 35% 37% per month 200 2015 2016 2017 2018 2019 1H'20



### Main Product Layer & Material Trend



Data source: Nomura \ HSB modify.

#### **Business Overlook**

- ➤ Aim for the production of high layer, high-frequency, high-speed and high-reliability continuously.
- Continue developing a variety of product applications and optimize the product mix.
- Regionalize the supply chain to enhance the supply capacity of overseas production bases.
- Continuously increase intelligent manufacturing and automation equipment to improve efficiency.

# Thank you!

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